

## Powerful Pharmaceutical Sales Manual and CD: Complete Guide to Sales Procedures and Techniques for Pharmaceutical Sales Representatives in the ... HIPAA, Sexual Harassment, and Compliance

Powerful Pharmaceutical Sales  
Manual and CD  
Complete Guide to Sales Procedures and Techniques for Pharmaceutical  
Sales Representatives in the Hospital and in Medical Clinics, Including  
HIPAA, Sexual Harassment, and Compliance

By Susan Postnikoff, Cynthia Drake, Daniel Farb,  
M.D., and Bruce Gordon



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